

ICG at a glance

DELIVERING LONG-TERM GROWTH

We have built an outstanding track record and created long-term value for our stakeholders: helping companies grow, institutional investors and shareholders achieve their goals, and creating an inclusive working environment where our colleagues can succeed.

We are 35 years old this year. We have grown almost entirely organically, by having a strong investment culture and delivering for our clients.

“A strong investment culture and client focus have been two of the key drivers supporting our growth.”



Benoît Durteste
Chief Investment
Officer and Chief
Executive Officer

As we continue to grow, we maintain a relentless focus on investment performance and on clients' outcomes.

We strive to be a trusted partner for our stakeholders

Everything we do aims to create value for our stakeholders.

[See Chief Executive Officer's Review on page 7](#)

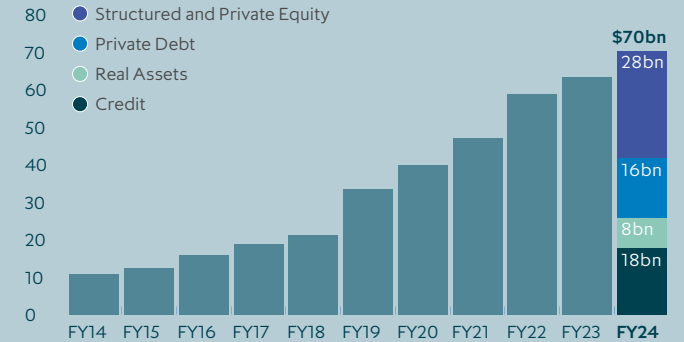
\$98bn
AUM¹

681
Number of clients

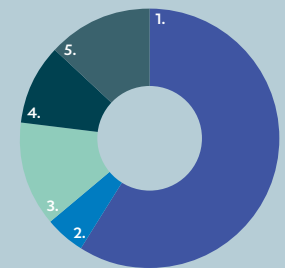
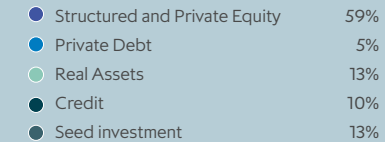
Growth in fee-earning AUM \$bn

17%

Five-year Compound Annual Growth Rate (CAGR)



Supported by a strategic and valuable balance sheet



£3bn
Balance sheet
investment portfolio

1. During the year, the Group updated its AUM measurement policy, see page 16.

ICG at a glance *continued*

“Our financial performance is the output of the value we create for our clients, the strategic position of ICG, and our long-term approach to capital allocation.”



David Bicarregui
Chief Financial Officer

Fee income is the key financial driver of our business, and our capital management underpins the successful execution of our strategic objectives.

[See page 22](#)

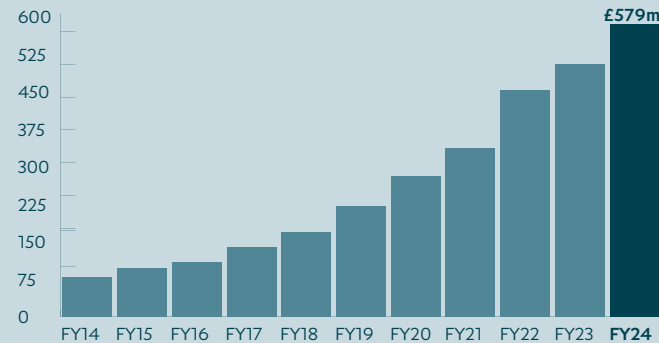
Fee income
£579m (2023: £501m)

FMC PBT
£375m (2023: £311m)

NAV per share
801p (2023: 694p)

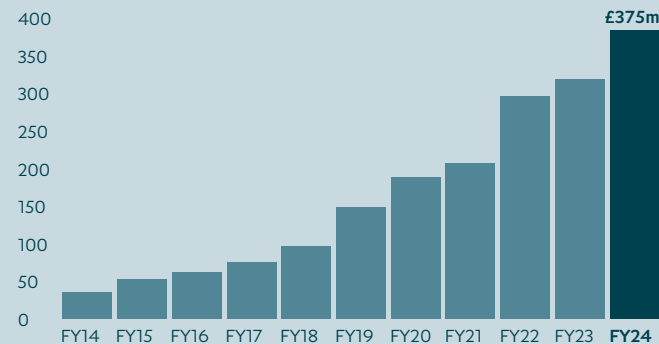
Fee income £m

22%
Five-year CAGR



Fund management company PBT £m

21%
Five-year CAGR



“Our people remain the cornerstone of our strategy and are a key driver of our success.”



Antje Hensel-Roth
Chief People and
External Affairs Officer

People are at the core of what we do and the value we create. We focus on developing world-class teams, preserving the entrepreneurial spirit which makes us special, and creating a culture that is inclusive and impactful on a corporate and a personal level.

Making a difference

We aim to have a wide range of people joining our firm and then invest heavily in their development and success.

[See Our People on page 35](#)

637
People

7.1/10
Employee engagement*
July 2023

*Employee engagement driver includes questions on Loyalty, Recommendation and Satisfaction. July 2023 Pulse Survey participation: 74%.